

Pre-Qualification Questionnaire

APPROVED CONTRACTORS LIST FOR BUILDING AND CIVIL ENGINEERING WORKS

Guidance Notes for Completion of Qualification Questionnaire

Questionnaire Purpose

The purpose of this questionnaire is to establish that those candidates seeking inclusion on the approved contractors list for building and civil engineering works are suitably capable, competent, qualified and experienced to deliver the requirements of Orkney Islands Council ("the Authority").

Questionnaire Layout

The questionnaire is split into 5 distinct parts:

Part A seeks background information; Part B requests details of your financial status; Part C seeks to find out whether your organisation, or any relevant directors, partners or employees, have been convicted of certain criminal offences; Part D relates to business probity and Part E relates to service operation and quality issues.

All information requested should be provided in the order and format of the Parts. Candidates may respond using their own text creation facilities

Questionnaire Responses

Completed questionnaires may be submitted via the Public Contract Scotland Portal secure mailbox facility at <u>www.publiccontractsscotland.gov.uk</u>

For paper submissions: Electronic submission is preferable for administrative purposes, but no Candidate will be prejudiced by submitting a paper copy.

One copy of the completed PQQ should be sent in a plain envelope marked 'Approved Contractors List' and returned to the Authority. The Authority does not accept responsibility for the premature opening or mishandling of envelopes that are not submitted in accordance with these instructions.

Candidates are advised that their responses may be reproduced and that no further indication or request prior to publication will be made.

Only information provided as a direct response to the questionnaire will be evaluated. Candidates should respond to the questionnaire on the basis that the Authority has no prior knowledge of their organisation. Information and detail which forms part of general company literature or promotional brochures etc. will not form part of the evaluation process. Marketing material should not be included

Supplementary documentation may be attached to the questionnaire where applicants have been directed to do so. Such material must be clearly marked with the name of the organisation and the question to which it relates. All questions must be answered.

Please note that we may require clarification of the answers provided or ask for additional information.

The response should be submitted by an individual of the organisation, company or partnership who has authority to answer on behalf of that organisation, company or partnership.

Candidates should be aware that erroneous or incorrect responses may result in removal from tender list(s). In the event that this is only discovered once invitations to tender have been issued the candidate may be required to return tender documents which will be deemed void. In the case where the error or misrepresentation is not discovered until after the contract is awarded, the Authority reserves the right to determine the contract and all costs incurred by us as a result of the determination shall be recoverable from the provider under the contract

If applying on behalf of a **consortium**, please list the names and addresses of all other members of the consortium. Please note that the questionnaire will be evaluated on the basis of the details supplied in the questionnaire and, if shortlisted, an Invitation to Proposals will be issued to the nominated lead organisation only. Any contract will be entered into with the nominated lead organisation and all members of the consortium, who will in these circumstances each be required to execute said contract together with all ancillary documentation, evidencing their joint and several liability in respect of the obligations and liabilities of the contract. It will be for members of the consortium to sort out their respective duties and liabilities amongst each other. For administrative purposes, any associated documentation will be sent to the nominated lead organisation.

If sub-contractors are proposed to assist in the delivery of the proposed services, please list the business names and addresses.

NOTE: In respect of an expression of interest which includes consortia or sub-contractors, it is the lead organisation that completes the entire questionnaire. However, we reserve the right to request further information in respect of the lead organisation and/or partnering organisations should it be deemed necessary for evaluation purposes.

Freedom of Information

The Freedom of Information (Scotland) Act 2002, which came into force on 1 January 2005, designates the Authority as a Scottish public authority and therefore subject to the provisions and obligations in that Act. This means that any person who makes a valid request for recorded information held by the Authority will be entitled to receive it, unless all or part of that information can be withheld by virtue of the exemptions in that Act.

As part of our responsibility under the Act, the Authority may be required to disclose any information held relating to your response to anyone who makes a request under that Act. Such information may only be withheld if it meets one or more of the exemptions or conditions in that Act. Information held cannot simply be classified as "confidential" or "commercial in confidence" to enable it to be protected from disclosure.

The Authority may publish the names and contact details of companies who have been issued with a Questionnaire on its website.

Information may also be requested under the Data Protection Act 1998 and the Environmental Information (Scotland) Regulations 2004.

Constructionline

Contractors who have registered with Constructionline need only complete sections 1-14 below and Appendix D, and should provide their Constructionline registration number.

Questionnaire

1. CONTRACT TITLE

Application to be included on the Approved Contractors List for Building and Civil Engineering Works

2. TIMETABLE

Return of questionnaire: By return

Commencement of Approved List: 1st May 2011

3. OVERVIEW OF THE REQUIREMENT

Orkney Islands Council is to introduce an approved list of contractors for reactive works, quotations, and tenders up to £100,000 for building and civil engineering works.

Reactive works up to £5,000

Within this category contractors will be required to respond to individual works orders for reactive repairs including providing an emergency response service within the following areas:-Flotta

Hoy Shapinsay Rousay Egilsay Wyre Stronsay Eday Sanday Westray Papa Westray

North Ronaldsay

Orkney Mainland (For civil engineering works only. All building construction works on the Orkney mainland are excluded from this approved list as the reactive service is provided within existing maintenance agreements.

*Quick quotes between £5,000 and £50,000

Quotations for works with a value of between £5,000 and £50,000 will no longer be advertised. Quotations will be sought directly from those who are on the councils approved list for the particular works being procured.

Quick quotes will be invited by electronic means only and contractors will need to be registered with www.publiccontractsscotland.gov.uk to participate in the quotation exercise.

Tendered Contracts between £50,000 and £100,000

These works opportunities will generally be advertised locally. PQQs submitted in response to this advertisement will be used to assess a contractors suitability for inclusion on the tender list.

General information

In establishing this approved contractors list the Council does not guarantee any minimum level of expenditure, quantity, allocation or value of work or inclusion in any quotation or tendering exercise. The allocation of work will be determined by the prevailing circumstances and may relate to the availability of internal resources, the contractors availability, location, trade discipline, performance monitoring (including health and safety monitoring) and the ability of the contractor to respond to a specific requirement in a specific area.

Inclusion on the approved contractors list will be for a period of one year.

To apply for inclusion on the approved contractors list applicants are required to complete and submit a Pre-Qualification Questionnaire. The purpose of the questionnaire is to establish that those applicants seeking inclusion on the approved list of contractors are suitably capable, competent and qualified to deliver the Council's requirements. The Pre-Qualification Questionnaire can be obtained from the Public Contracts Scotland website at www.publiccontractssscotland.gov.uk

Late submissions may not be considered. You are strongly advised to submit a PQQ by the deadline.

*Quick Quote is an efficient solution for low value procurement exercises. It is an online request for quotation facility. It is used to obtain competitive quotes for low value/low risk procurement exercises from contractors who are registered on the Public Contracts Scotland Portal at www.publiccontractsscotland.gov.uk The Quick Quote request is created online and sent to a selected list of contractors. Only those suppliers selected to quote can access the details of the quote and submit a bid. Registered contractors complete the required details and submit their quotation using the secure electronic post-box. A full electronic audit trail is maintained.

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

http://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=195212. The awarding authority has indicated that it will accept electronic responses to this notice via a 'Tender Submission Postbox' facility. Further details of this facility are available at http://www.publiccontractsscotland.gov.uk/PostBox/Postbox_Explain.aspx?ID=195212. Suppliers are advised to allow adequate time for uploading documents and to dispatch the electronic response well in advance of the closing time to avoid any last minute problems. The postbox closes precisely at the time stated.

4. QUESTIONNAIRE SELECTION CRITERIA

Questionnaires will in the first instance be reviewed for completeness and a satisfactory response to the Business Probity (Part D), the Criminal Convictions (Part C) and then Background Information (Part A questions). Candidates may be excluded in accordance with Regulation 23 of the Public Contracts (Scotland) Regulations 2006. Financial status (Part B) will be assessed to ensure that suitably qualified and experienced candidates have the financial standing to perform the contract(s). Then the Candidates technical capacity will be assessed based on the responses to Part E.

In the qualification of candidates, the Authority will apply a scoring and assessment methodology in accordance with Appendix C of this PQQ. Only Candidates who score a minimum of three for each question/group of questions in accordance with the scoring criteria described at appendix C will be accepted for the approved list.

5. CONTACT DETAILS

Building Construction Works

NAME	Gwyn Evans
	Facilities Manager
ADDRESS	Orkney Islands Council
	Development and Environment Services
	Council Offices
	School Place
	Kirkwall
POST CODE	KW15 1NY
TELEPHONE NUMBER	01856 873535 Ext: 2723
E-MAIL ADDRESS	<u>gwyn.evans@orkney.gov.uk</u>

Civil Engineering Works

NAME	Peter Bevan
	Engineering Services Manager
ADDRESS	Orkney Islands Council
	Development and Environment Services
	Council Offices
	School Place
	Kirkwall
POST CODE	KW15 1NY
TELEPHONE NUMBER	01856 873535 Ext: 2330
E-MAIL ADDRESS	peter.bevan@orkney.gov.uk

All clarification questions relating to this PQQ must be submitted in writing via the Public Contracts Scotland Portal at <u>www.publiccontractsscotland.gov.uk</u>

IMPORTANT INFORMATION RELATING TO THE COMPLETION OF THE PQQ

Part A (Background Information), Part B (Financial Status), Part C (Conviction of criminal offences), Part D (Business Probity) are intended to capture corporate/generic information in relation to the Candidate. Appendix D identifies the areas and types of work for which the Candidate wishes to apply. All questions must be answered by the Candidate.

PART A - BACKGROUND INFORMATION

4	Nome of Organization	
1.	Name of Organisation	
2.	Address for all correspondence	
3.	Contact Name	
4.	Contact Position	
5.	Telephone Number	
6.	Fax Number	
7.	E-mail address	
8.	Website address (if applicable)	
9.	Address of Registered Office (If applicable)	
10.	Nature of Organisation (e.g. plc, Partnership etc).	
11.	Names of the Directors or Partners	
12.	Group If the Organisation is a Member of a Group of Companies, please give the name and address of the ultimate parent company.	
13.	Company Registration Number (Or alternative EU registration number).	
14.	VAT Registration Number (Or alternative EU registration number).	

PART B - FINANCIAL STATUS

	BANK DETAILS	
15.	Name of Bank: (From which a financial reference may be sought).	,
16.	Address:	
17.	Telephone Number:	
18.	Suitable contact name:	
19.	Telephone Number : (if different)	
20.	signatory, instructing them to provide O The bank reference should detail any r attached to your completed PQQ. You	on your headed paper signed by an authorised kney Islands Council with a financial reference. naterial changes. A copy of this letter must be r bank should submit the reference directly to at any costs attributable with the request for a ganisation.
21.	Copy of letter to your bank requesting a bank reference enclosed	
22.	Provide details of the Annual Turnove (If you cannot provide these details, plea	
	Latest Year	
	One year previous	

Please attach one copy of your organisation's audited accounts (or equivalent) and the accounts of your group (if applicable) for the last 2 financial years together with details of any significant changes since the last year end. The accounts should be in English and in UK Sterling. If the sums in the accounts are not expressed in UK Sterling then copies of the original accounts shall be provided together with a UK Sterling rate equivalent copy utilising the pound buys exchange rate applicable on February 2011 which equivalent copy accounts shall be certified by the auditors. The original accounts should have been signed and dated by Directors and auditors or marked as draft. If you cannot provide these documents, please give a full explanation.

23.	£5,000,000), Public Liability insurance insurance that your organisation holds. name of the insurers, policy numbers, ex and annual aggregate caps and the excess	Employers' Liability insurance (Minimum (Minimum £5,000,000) and any other The evidence provided must include the opiry dates and limits for any one incident sees under the policies.
	Name of insurer	
	Address	
	Type of insurance	
	Policy numbers	
	Expiry date	
	Limits of indemnity (per occurrence and aggregate)	
	Excess (if any)	

PART C – CONVICTION OF CRIMINAL OFFENCES

24.	Have any of the directors, partners or any other perepresentation, decision or control of the organisation of the following offences? If you answer yes to any of t details. Please note that by virtue of the Rehabilitat (Exclusions and Exceptions) (Scotland) Amendment relation to spent convictions is also required to be discl	ever b hese c ion of Order	een convicted of any juestions please give Offenders Act 1974
	The common law offence of conspiracy where the conspiracy relates to participation in a criminal	YES	
	organisation; Corruption within the meaning of section 1 of the Public Bodies Corrupt Practices Act 1889 or section 1 of the Prevention of Corruption Act 1906;	NO YES NO	
	Bribery or corruption within the meaning of section 68 and 69 of the Criminal Justice (Scotland) Act 2003;	YES NO	
	The common law offence of incitement to commit a crime;	YES	
	 Fraud, where the offence relates to fraud affecting the financial interests of the European Communities as defined by Article 1 of the Convention relating to the protection of the financial interests of the European Union, within the meaning of: (i) the offence of cheating the Revenue; (ii) the common law offence of fraud; (iii) the common law offence of theft or fraud; (iv) fraudulent trading within the meaning of section 458 of the Companies Act 1985; (v) defrauding the Customs within the meaning of the Customs and Excise Management Act 1979 and the Value Added Tax Act 1994; (vi) an offence in connection with taxation in the European Community within the meaning of section 71 of the Criminal Justice Act 1993; or (vii) the criminal offences at common law of attempting to pervert the course of justice; 	YES	
	Any other offence within the meaning of Article 45(1) of EC Directive 2004/18 as defined by the national law of any relevant state.	NO YES NO	

Note: Failure to disclose information relevant to this section may result in your exclusion from this competition or the termination of any contract that may be awarded to you

PART D - BUSINESS PROBITY

	Please confirm whether any of the organisation:	following	criteria	applies	to	your
25.	Is the organisation bankrupt or being wound up, having its affairs administered by the court, or have you entered into an arrangement with creditors, suspended business activities or any analogous situation arising from similar proceedings under national laws or regulations?	YES				
26.	Is the organisation the subject of proceedings for a declaration of bankruptcy, for compulsory winding-up or administration by the court or for an arrangement with creditors or of any other similar proceedings under national laws or regulations?	YES				
27.	Has any employee whom you would propose to use to deliver the proposed Works been convicted of an offence concerning his professional conduct by a judgement by a professional body which has the force of res judicata? ¹	YES				
28.	Has any employee whom you would propose to use to deliver the proposed Works been guilty of misrepresentation in supplying or failing to supply the information that may be required in this Section of the questionnaire? (i.e. Part D – Business Probity)	YES 🗌 NO 🗌				
29.	Has any employee whom you would propose to use to deliver this service been guilty of grave misconduct in the course of business or profession?	YES				
30.	Has the organisation failed to fulfil obligations relating to the payment of social security contributions in accordance with the legal provisions of the United Kingdom or the country in which it is established?	YES				

Note: Failure to disclose information relevant to this section may result in your exclusion from this and/or other competitions.

¹ A matter already settled in court

PART E – SERVICE OPERATION AND QUALITY

31.	Describe the principal business activitie	s of your organisation.
20	Describe companies tion is superiores	in delivering the completeniter in second
32.	Describe your organisation's experience to the works applied for.	in delivering the same/similar in scope
33.	Provide contact details for 2 referees for have undertaken that were the same/sim	ilar in scope to those required. Note
	that contact will be made with referees was a. Referee Organisation	Attrout further reference to you.
	Contact Name	
	Title Address	
	Au1635	
	Service Provided	
	Period of Contract Approximate Value	
	b. Referee Organisation Contact Name	
	Title	
	Address	
	Service Provided	
	Period of Contract	
	Approximate Value	

34.	Is there any pending or threatened litigation or other legal proceedi connected with similar projects against your organisation and/or an named sub-contractors that may affect the delivery of the services?	ny of your
	Yes No	
	If yes, please provide details	
35.	Has there been any litigation or other legal proceedings connected projects against your organisation and/or any of your named sub-o that may affect delivery of the services in the last three years?	
	Yes No	
	If yes, please provide details	
36.	Consortium Details	
	If you are applying on behalf on a consortium please complete the sections for all consortia members.	following
	1. Name and address	
	Identify which part of the contract it is envisaged this consortium member will deliver.	
	2. Name and address	
	Identify which part of the contract it is envisaged this consortium member will deliver.	
	3. Name and address	
	Identify which part of the contract it is envisaged this consortium member will deliver.	
37.	Sub Contractor details	
	If you think you would use sub contractors to meet the requirement contract please complete the following sections for all sub contract might use.	
	1. Name and address	
	Identify which part of the contract this sub contractor will deliver.	
	2. Name and address	
	Identify which part of the contract it is envisaged this sub contractor will deliver.	
	3. Name and address	
	Identify which part of the contract it is envisaged this sub contractor will deliver.	

OTHER INFORMATION REQUIREMENTS

	TECHNICAL CAPACITY
38.	Provide details of management/project leader experience, education and professional qualifications for those staff who manage the type of works for which you are applying.
39.	Provide details of human resources, plant and technical equipment available for undertaking the type of works for which you are applying.
40.	Please provide details of your organisations staff numbers. Provide details of the average annual numbers of both staff and managerial staff over the previous 3 years.
	-
41.	Indicate which professional or trade bodies your organisation belongs to.

	HEALTH AND SAFETY
	The purpose of this section of the questionnaire is to allow your organisation to demonstrate competence in accordance with Appendix 4 of the ACOP to the Construction (Design and Management) Regulations 2007. Relevant criteria numbers are shown in brackets after each item.
42.	Provide a copy of your signed Health and Safety Policy, indicating when it was last reviewed and by whose authority it is published (1.1)
43.	Provide a clear explanation of the arrangements which the company has made for putting its policy into effect and for discharging its duties under CDM2007 (1.2)
44.	The name, qualifications and relevant experience of your organisations safety advisor providing general health and safety advice and also advice relating to construction health and safety issues (1.3)
45.	Detail Health and Safety training courses attended by management, supervisory staff and site operatives including sub-contractors (including Site Induction courses). (Please refer to the attached pro-forma – Appendix A) (1.4)

46.	The names, qualifications and relevant project experience of your staff that will be responsible for the management and overseeing safety issues for your organisation. Details of number / percentage of people engaged in the project who have passed a construction health and safety assessment, for example CITB Construction Skills touch screen test or similar. Please refer to the pro- forma attached at Appendix B (1.5)
47.	Detail your Safety Audit Procedures for maintaining Health and Safety. (1.6)
48.	Detail your workforce involvement procedures showing how consultation is carried out. Names of appointed safety representatives (trade union or other) For those employing less than 5, able to describe how you consult with your employees to achieve the consultation required. (1.7)
49.	Provide details of all RIDDOR reportable events in the last three years. Provide details of any HSE enforcement notices served on your organisation in the last 5 years and provide details of any remedial actions taken. (Note: significant and or unresolved HSE notices may result in exclusion from the competition). (1.8)
50.	Detail your procedures for ensuring sub-contractors are competent and for monitoring their performance (1.9)

51.	Detail your design procedures for eliminating hazards and controlling risks for any contractor designed works such as temporary works. (1.10)
52.	Detail your procedures for carrying out Risk Assessments and developing and implementing safe method statements. (1.11)
50	Detail your presedures for a supersting with others and as and insting your work
53.	Detail your procedures for cooperating with others and co-ordinating your work with that of other Contractors (1.12)
54.	Demonstrate how you will ensure that appropriate welfare facilities will be in
J 4 .	place before people start work on site. (1.13)
55.	Detail projects on which you have been appointed Principal Contractor (2.1)
	Identify project by name, and by value

DECLARATION

wish to register interest and apply to be considered for short listing to receive an Invitation to Tender documentation for this contract. I confirm that the answers given on this questionnaire are true, complete, accurate and not misleading.
Signed:
Print Name:
Company Name:
Title:
Date:

Appendix A

Health & Safety Training Record

Training Record (Please insert the name of employee attending the course in this column)	e.g. Site Management Safety (Please insert the name of the course attended here)			
e.g. Alex Sample	01.05.08			
		<u> </u>		

Appendix B

Details of Qualifications Obtained

		 -
Name	Date	

Appendix C – Scoring criteria

PART A – BACKGROUND INFORMATION	Purpose : to collect basic contact details and establishes the legal entity with which any resultant contract would be awarded. All parts of this section should be completed.
	As the information in this section is purely fact- finding it is inappropriate to apportion weighted scores to the responses provided. However, any concerns which arise over the candidates details may give rise to questions as to whether they should be invited to tender.
PART B – FINANCIAL STATUS	Purpose : to ascertain the candidates' financial stability.
	The information requested is intended to gain a basic indication that the candidate is not in financial difficulty. A non-scored risk based approach to assessing this part of the PQQ is applied. Where financial viability is seriously in question, the candidate may be failed on this basis.
	Turnover will be checked to ensure that it does not appear to be inconsistent with the value of the proposed contract.
PART B – INSURANCE	Purpose : to establish the extent of insurance carried by the candidate and/or whether they are prepared to take out the appropriate level if successful.
	Pass – Extent of insurance carried/prepared to take out appropriate level of insurance
	Fail – Extent of insurance cover is not appropriate and (<u>following clarification</u>) not prepared to take out additional insurance/no relevance or no response A fail will result in automatic disqualification
PART C – CONVICTION OF CRIMINAL OFFENCES	Pass – No applicable circumstances (a No response to all questions) Fail – Applicable circumstances apply (a Yes response) A fail will result in automatic disqualification
PART D – BUSINESS PROBITY	Pass – No applicable circumstances (a No response to all questions) Fail – Applicable circumstances apply (a Yes response) A fail will result in automatic disqualification
PART E – PRINCIPAL BUSINESS ACTIVITIES AND EXPERIENCE	Purpose : to establish whether the candidate has relevant experience and expertise.

Responses scored as follows: 5 – Principal business activities/ experience hig relevant to the requirement 3 – Principal business activities/ experience had reasonable relevance 1 – Principal business activities/ experience had limited relevance 0 – No relevance or no response PART E – REFERENCES Purpose: to enable the Authority to assess the candidates' relevant experience. This section scored as follows: 5 – Both references are highly relevant with comparable (or higher) contract value to this requirement	/e
reasonable relevance 1 – Principal business activities/ experience har limited relevance 0 – No relevance or no response PART E – REFERENCES Purpose: to enable the Authority to assess the candidates' relevant experience. This section scored as follows: 5 – Both references are highly relevant with comparable (or higher) contract value to this	
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5 – Both references are highly relevant with comparable (or higher) contract value to this	
comparable (or higher) contract value to this	
3 – One highly relevant reference and one with some relevance 1 – References with limited relevance	
0 – none provided or totally irrelevant	
PART E – LEGAL PROCEEDINGS Purpose: to establish whether the candidate has pending or threatened litigation which could affect the successful delivery of the requirement.	
The response to each question will be score follows:	d as
5 – No applicable circumstances (a No respons	e)
3 – Applicable circumstances (a Yes response) with a suitable explanation (including any corre action taken)	
0 – No information provided or unacceptable explanation of the circumstances (including corrective action taken)	
PART E – CONSORTIUM AND SUB Not scored CONTRACTOR DETAILS	
PART E – TECHNICAL CAPACITY Purpose: to establish potential suppliers capa and capacity	bility

	Responses to be scored as follows:
	5 – Meets all of this specific requirement and exceeds in some areas or offers "added value"
	4 – Fully meets the requirement
	3 – Largely meets the requirement with minor issues
	2 – meets the requirement but with at least one major issue
	1 – falls well short of meeting the requirement
	0 – no response or totally irrelevant
PART E – TECHNICAL CAPACITY	Responses to be scored as follows:
	5 – Number of staff is appropriate and adequate to meet the requirement
	3 – number of staff is probably adequate
	1 – number of staff is somewhat inadequate
	0 - no relevant relevance or no response
PART E – HEALTH AND SAFETY	Responses to be scored as follows:
	5 – Full and appropriate H&S policy and system in place
	3 – A reasonable H&S policy and system in place
	1 – Limited or inappropriate H&S policy and system in place
	0 – No policy or no response

Appendix D – Areas, trades and value of works interested in.

Please identify with a tick the areas, types of works and contract values that you
would be interested in.

Areas	Building Trades	Civil Engineering Works
Flotta	General builders	Marine work
Ноу	Masonwork	Road work
Shapinsay	Woodwork	Structural concrete work
Rousay	Plumbing work	Water and drainage work
Egilsay	Electrical works	Mechanical work
Wyre	Flooring	Electrical work
Stronsay	Decoration	Painting work
Eday		Diving work
Sanday		Dyking work
Westray		Coastal protection work
Papa Westray		Airfield work
North Ronaldsay		
Mainland (civil eng.		
work only)		

Please add any other comments, exclusions or restrictions which may apply to the above:-

	Building	Civil Engineering
Minor works up to £5,000		
Quotations £5,000 - £50,000		
Tenders £50,000 - £100,000		